



Expertise, Insight & Vision

www.robinson-moore.com

About Us

Robinson Moore and Associates are an experienced business development and communications consultancy based in the UK with clients all over the world. We help people start new businesses and we help existing organisations to develop and grow. We work across the public, private and voluntary sectors.

With over 20 years' experience we have developed a great reputation amongst our clients, many of whom have been with us for number of years. Over that time we have helped our clients attract funding, secure property, strengthen their market position and operate in new countries and new markets.

We have our own photography studio, writing studio and Adobe based in-house design studio.

Managing Consultant: Dr Peter Robinson

Peter is an experienced business planning and marketing professional with extensive experience of both owning and managing businesses in the travel, IT and automotive sectors, and managing business development projects. He has worked with over 500 different organisations to solve operational and strategic management issues, writing business plans and marketing plans, delivering research, producing feasibility studies and implementing change management. Peter is an experienced Director and Trustee and currently holds a senior management position in a UK University. He has considerable experience producing marketing materials, corporate communications and press releases. Peter is also an internationally published author , has appeared on TV for the BBC, Channel 4, Al Jazeera English and has taken part in interviews with various radio stations and newspapers. with several books and numerous trade, press and journal articles to his name. He is also a professional photographer.

Multi-Sectoral Expertise

- Travel and Tourism
- Food & Beverage
- Financial Services
- Education
- Automotive
- Raw Materials
- Designers & Inventors
- Extractive Industries

- Charities
- Business Services
- Retail
- Healthcare
- Manufacturing
- Childcare & Schools
- Hospitality
- Specialist Retail

- Religious
 Organisations
- Scientific & Research
- Shipping & Logistics
- Government & Public
 Services
- Transport & Logistics
- Consumer Services

Why Choose Us

- Over 20 years' experience providing innovative and creative solutions
- Over 750 clients
- An international client base
- Specialist expertise in economic development, regeneration, tourism, and hospitality
- Experience across a range of sectors including education, retail, information technology, automotive, construction and manufacturing
- An excellent reputation
- A friendly, professional, and reliable work ethic
- A proven track record
- Projects that are always delivered on time and on budget
- Guaranteed bespoke work for each client
- Fully insured and offering total client confidentiality.
- Fees which are highly competitive and represent outstanding value for money.
- Experienced at Board Level as Directors and Trustees
- Professional body memberships including The Tourism Society, The Tourism Management Institute, The Higher Education Academy and The Institute for Travel and Tourism.

Clients Across The World



This is what we do...

Business Plan Writing

Our business plans are all bespoke, written for each client from scratch with no copy and pasting, ever! We also provide advice and discuss the contents as we develop the plan, highlighting issues and concerns and testing out your thoughts.

Our plans are suitable for:

- Personal planning
- Private investment
- Bank loans
- Landlord tenancies
- Crowdfunding
- Immigration (see relevant pages on our website)



Feasibility Studies and Options Appraisals

Making effective decisions, especially where large investments are concerned, requires careful business modelling to assess market opportunities and longterm viability and scalability. We can help with those challenging decisions, evaluating options and making recommendations using the latest research.

Recent projects have included the evaluation of factory developments, property investments, creation of tourism and leisure facilities, raw material imports, international trading opportunities and manufacturing.



Business Plans for Immigration & Investment

We work with clients looking to invest in the UK with a Start-up or Innovator Visa, or to expand their business to the UK with a Sole Business Representative Visa. Many of our clients are now happily settled in the UK and operating their businesses successfully.

With our considerable expertise in business plan writing, we are able to work directly with Visa applicants or with their immigration lawyer to develop business plans which help demonstrate the viability, scalability and innovation which are critical to a successful application.

We also provide business plans that meet the requirements for work permits and visas for most other countries.

What Are My Options?

Sole Business Representative Visa

For representatives of an overseas business looking to develop a UK operation, a number of documents are required as part of the application process. These include a full description of the firm's activities, including details of assets and accounts. These are often best presented as a full business plan which can also include evidence and address other requirements, such as operational responsibilities, the ability to make decisions on behalf of the business and details of the applicant's job role and seniority.

Innovator Founder Visa

The UK Innovator Founder Visa is designed for individuals with innovative business ideas seeking to establish or run a business in the UK. Applicants are required to submit a comprehensive business plan, which will undergo assessment based on various criteria, including innovation, viability, and scalability. Furthermore, there is an expectation that applicants will demonstrate full commitment to their business venture and spend their time solely on developing the enterprise within the UK.

We have extensive experience in crafting business plans for Innovator Visa applicants. We have assisted numerous clients in refining their ideas to ensure they meet the criteria for endorsement. Throughout the process, we work closely with our clients, offering suggestions and refinements to maximise their chances of success.

Marketing & Communications

We carry out a wide range of business development, marketing, and business support projects. We have developed business plans and feasibility studies for hundreds of businesses, developing an outstanding reputation for our high quality work.

With several years experience developing and delivering marketing plans, we also now offer a full suite of marketing services, with specialist expertise in corporate communications, copy-writing and content development. We also design newsletters, posters and promotional materials, brochures and WordPress based websites. Some examples of our work can be viewed on our design studio pages. We can also manage your social media and PR activity and monitor online review sites to alert you to any issues.

We also provide ongoing marketing support and campaign management for clients. Full details are available on request and based on your specific requirements.



Strategic Consultancy

Although some of our services are based on set fees for specific projects, there are times when consultancy is just not that simple. These can be anything from a one-hour phone call to test out a new business idea to a long-term project working to support clients with particular projects or challenges.

In keeping with our transparent approach to working with clients we ca provide an estimate of work upfront or work on an hourly or retained basis.



Writing

Our writing expertise covers a breadth of experience, publications, and media. We work with clients on a varied range of projects from copywriting, blogs, and brochures, to ghost writing, guidebooks, and case studies.

Whatever your writing needs we would love to hear from you and talk about how we can work together to produce your perfect publication, blog, or magazine feature.



Our Adobe Design Studio

With a full Adobe design studio we are able to produce high quality marketing and communications materials. Examples of our work can be found in both our case study portfolio and our design portfolio. We never reserve copyright on any of our design work so that our clients can be reassured there will never be any additional fees to pay for access to their own artwork.



And we have specialist expertise which allows us to provide world class consultancy...

Our Areas of Specialist Expertise

- Heritage Management & Development
- Tourism & Hospitality Management
- Economic Development & Regeneration
- Designing Consumer Experiences
- Planning & Managing Heritage and Community Assets
- Economic impact assessment
- Community consultation
- Business plans
- Cost Engineering
- Staff planning and recruitment
- Masterplan development
- Development of multi-use venues
- Project monitoring & evaluation
- Interpretation
- Education
- Access & conservation planning
- Marketing & market research
- Feasibility Studies
- Funding applications
- Commercial development
- Staff training





We've got a great track record of success...

What Other People Say About Us

"Peter was easy to work with. He quickly grasped our business, the client, their challenges and the solution -- crafting a compelling case-study."

"Working with Peter was fantastic! He delivered promptly and professionally, and I am highly satisfied with the case study he designed for my business. Easy to work and coordinate with, quick turnaround for revisions. I highly recommend this seller for your business communications."

"I've got to say that he is OUTSTANDING. He understands a request without having to spend hrs explaining what is required, has business acumen and it shows in his writing, top that with being fast and efficient and you have a keeper. I would definitely work with him again :)"

"Very collaborative, highly engaged; projects were well researched, edited and produced. Thanks a million -- I am able to meet my deadline."

"Very cooperative and quick. Great to work with when there is timeline pressure."

"Peter was fantastic, great communication and really understood our needs. I would highly recommend anyone to use Peter, he made something that I was really struggling with easy and straightforward. Really happy with the end product."

"Fantastic service - Peter was patient and interpreted our requirements perfectly. Will definitely purchase from this seller again."

"Peter, went above and beyond. The work he produced was fantastic and I would recommend him to anyone."

"Amazing work by Peter! He has been very specific, professional, fully understood my brief and requirements and presented a spotless job over two confirmations. Thank you so much, one of the PPH's stars! I definitely recommend collaborating with Peter on variety pf business writing topics! In my assignment, Peter suggested a concise curriculum and mastered it in two drafts. Brilliant work exactly as needed and completed promptly!"

"Peter is highly professional and very easy to work with. He takes the time to understand exactly what is required and produces excellent work. I would highly recommend him. Thank you very much, Peter!"

"Thank you again, as always, for the excellent work provided. Have been working with Peter for some time and with no doubt I will continue. Proactive, outstanding, and above expectations. 5 stars and more!"

"Well what can I say, never have I worked with someone who understood my business almost more than me. After a 5 minute chat I knew Peter was the one, gave me a timeline and stuck with it 100%. Even after finishing my project Peter is still helping."

"Peter is an outstanding individual who has gone out of his way to complete my job to exactly how we wanted. His patience and understanding towards the needs of the client is top notch and quite rightly clients wanting to use him in the future better be paying him right for his solid work. I cannot rate him any higher and highly recommend him for anyone wanting whatever suitable job done through him!"



Some of our 800 Projects

- Exhibition Centre: Feasibility Study
- CSI Parties: Artwork
- Besler Group: Feasibility Study
- Geomatrix: Development of Case Studies
- A B (Zoho) Consulting: Marketing Strategy
- Raring2go! Magazine: Artwork, design, and publishing
- Wirral Car Solutions: Business Plan
- Bluewrist: Development of Case Studies
- Solitaire Group: Multiple Business Plans
- Paysap Ltd: Multiple Business Plans
- Tourism business development proposal in Sierra Leone
- Dalonix: Development of Case Studies
- Exhibition Centre Feasibility Study
- Claremont Legal: Tier 1 Business plan
- Adept Consulting: Case study development
- ProGlass 4: Franchise operations manuals
- Pepple Fit Consulting: Proposal for Nigerian fitness
 operator
- The Pancake House: Business plan
- Magicrete: Business plan
- The Tea Pub: Tier 1 business plan
- Little Geniuses Nursery: Tier 1 Visa Business Plan
- Trampoline Park: Market Evaluation and Feasibility Study
- Eco Hotel: Business Plan
- Aftershock Printers: Business Plan
- Rozzy's Café: Tier 1 Visa Business Plan
- The Driving School Office: Media pack & blog content development
- St Edmunds Church: Business Plan for £300k HLF Project
- Opace: Development of Case Studies
- Make up Brush Manufacturer: Business Plan for investment
- The Museum of Carpet: Completion of HLF Project Evaluation
- ViewSonic: Copyediting Case Study Materials
- Global Business Intelligence: Design of B2C marketing materials
- Westcliff-on-Sea B&B: 5-year business plan
- Real Deals Holidays: 5-year Business Plan for value tour operator
- Dame Catherine Arts: Art Show construction and risk management for largest Open Art Show outside London.







- Leicester Cathedral: Economic Impact Assessment
- Trampoline Park: 5 year business plan
- Gedian Solutions: Development and design of case studies for marketing
- Align Consulting: Development and design of case studies for marketing
- The Museum of Carpet: Development of a 4-year business plan, marketing plan and fundraising plan
- Swiss Touristy: Development of business plan for inbound tour operator in Switzerland focussed on the UAE
- Rotary Cleaning: Website creation and development of marketing materials
- Apley Estate and Farm Shop: Development of video and photography materials to market the Estate
- First Rate Exchange services/Bank of Ireland/Post Office Ltd: Development of national Holiday Confidence Index
- The British Motor Museum/Heritage Motor Centre: Development of STEM Education offer
- Utopia Clubs Ltd: Knowledge Transfer Project to develop the conference and banqueting business
- Discover Travel and Tours Ltd: Development of US based B2C Marketing campaign for inbound tours in the UK
- St Andrews Church, Suckley: Feasibility for the SPACE venue
- Conlan School: Slow Tourism workshops for Italian Schools
- Uncle Tom's Playbarn: Development of a business plan
- Tenby Island: Support for development of initial island regeneration concept
- BRIT College, London: HE quality assessment for QAA preparation
- Lichfield Cathedral: Economic Impact Assessment
- Hartshorne Parish Council: Development and delivery of Jubilee Fete and annual village show
- The Holker Group: Feasibility study for the development of a visitor attraction
- Derbyshire Dales Narrow Gauge Railway: Leaflet design
- The Ticket Factory: Market Research in conjunction with NEC Group Ltd
- Artocene Health App: Business Plan
- Excelsio Clothing: Business Plan
- The Shorthand Artist: Website development
- Regents College: Development of modules for a Foundation Degree in Travel







- University of Wolverhampton: Development of Battlefield Tourism Tour Operator concept
- Penn Community Events Centre: Feasibility Study for the development of a community space
- Beanhill Farm: Funding application for the development of a cookery theatre
- Welbeck School of Artisan Food: Consultancy for the development of QCF qualifications
- Greenways Holiday Bureau, PLANED: Feasibility Study for walking and cycling holidays in Pembrokeshire
- Experience Pembrokeshire, PLANED: Feasibility Study for the development of a destination marketing website
- Southcombe Farm: Development of events to fund development of Fairy Tale Farm attraction
- Pentrehobyn Hall: Development of a historic estate to become an event venue
- Carnfield Hall: Development of venue-based business plan (Country House Rescue, Channel 4).
- The Greenwood Centre: Marketing and business development for training courses
- The Small Woods Association: Business support for The Greenwood Centre
- TUI UK Plc: Development of a Foundation Degree in Travel Operations
- University of Wolverhampton: Development of online learning materials
- North Shropshire District Council: Creation of Marketing Plan, Access Strategy & Audience Development Plan
- University of Derby: Financial and project auditing for £0.5m EU funded projects for KPMG
- Wirksworth NOW: Development of micro-destination based around a cultural destination offer
- Tissington Hall: Annual programme of design and delivery of Visitor Surveys
- The Wychwood Forest Project: Feasibility Study for the development of high-quality working holidays
- Capital Region Tourism: Visitor Centre Management training course
- Derbyshire County Council: Customer service training for wardens and countryside volunteers
- The National Trust: Training course for the development of event business

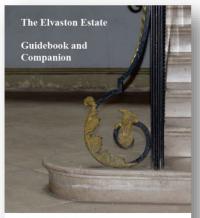






Here are some samples of our writing and design work...

GUIDEBOOKS



An illustrated guide to the history of the Elvaston Castle Estate, its historic gardens and country park, including chapters explaining its more recent history and plans for the future.



THE PARK

 Polo Ground The Bth Earl, known locally as 'Old Whiskers', was passione polo. He continued to play throughout World War One and known as a "ploneer of the sport". At one time there were o

21. The Lake & Rock Features The lake and sumerous rock features were all man made and designed to add to the romantic atmosphere within the part. Many of the rock work structures were designed to accentuate siless of

They were a device employed by Barron to give height to the flat parkind. The Grotto, which has suffered graerosion in the last half-century may once have featured a gas it feature (there is a pipe to the top of the mou









rom the brick gate piers on the 83020, assing through the Golden Gates effore turning at the yew tree to take fishers on a circuitous route back to he south front. Photos from the time he gardens were open to the public esture a cast iron arbour in front of his side of the house with a "Welcome to Elemston" message excress the top.

Apprex this door is Lady islanding to density more with doors that open out an world once have loaded on on the Grade of the Fild 324, and the tright har bedroom. Load Harrington's creating room is within the older trick comer, the window framed indive this listeristic paraterow as an a falsed antifactus to a room aboxe. The top window on this comer of the building is within the hidden room. Aboxe is abort room, which is on the accord flow and has no window on the south front creating the illusion of three floors.

Standing in the Castle coursigned the site of the water tower and missing range of suildings are clearly evident from the 1970s carriage display area. The range of suildings there would all have been servanist quarters, with the water tower, which was higher than the rest of the castle, creating a more castle-like appearance when viewed from across the lake.

Poor quify render on the side northwest corner of the building and roofine marks highlight where additional buildings abutted the casts. On the northern alide there are two doors, both providing access to the double highlight, and impressive double height space which retains both cost and gas ranges. The gas way produced on the exists and was supported for hismhnicht the cost hare and, if the thongift, gas fisme effect on top of the mound on the opposite bank of the lake.

Decorative rock work and a wall plaque on the north side of the castle would most likely have formed part of a courtyard feature, with old photos showing a much grander portico entrance on this side of the building prior to the demolitic









tion of these ranges in 1969.

ooking up from the castle courtyard, above the kitchens are a suite of ervants' rooms, whilst above the current café are a former 1970s flat nd larger bedrooms.

Moving around to the east front the Ubrary and drawing rooms are on the first floor, with Lord Harrington's bedroom and other large bedroom above. The top for comprises similar bedrooms, most likely bachelour oraoms for less important unmarried guests and family members. These rooms provide impresive views along the Bast Avenue which confinues beyond the boundaries of the current park, ending 1 % miles away in Ambaston.

MAGAZINES



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SUMMER 2019

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SUMMER 2018

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Raring2go! FEATU



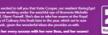


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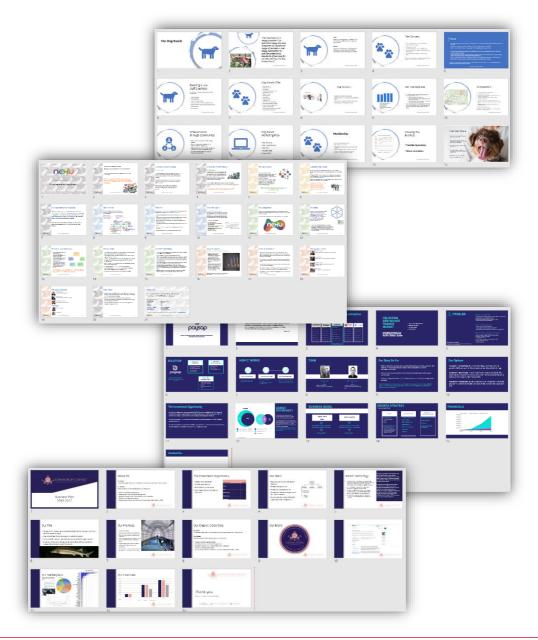


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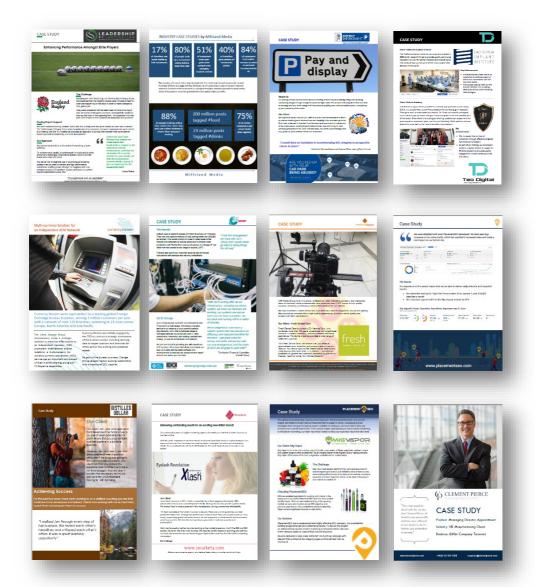
FLYERS, BROCHURES & ADVERTS



PITCH DECKS & POWERPOINT



CASE STUDIES



PHOTOGRAPHY & PHOTO EDITING



























And our open and transparent fee structure means there are no hidden costs and no unexpected charges...

General Consultancy Rate Card

Business Development

Feasibility Study	From £700
Options Appraisal	From £1,000
Economic Impact Assessment	From £5,000
Marketing Strategy	From £300

Consultancy

Consultancy Fees	£400/day
Administration Fees	£75/day
Speaker Fees	£150/hour
Training Fees	£400/day
Executive Coaching	£75/hour
Business Mentoring	£50/hour

Research

Survey Design	From £50
Survey Analysis	From £250

Writing

General Content & Writing	£40 per 500 words
Case Study Content	£40 for 500 words (no design)
Case Studies with design*	£55 for 500 words
Editing	£25 per hour
Copyediting	£25 per 1,000 words
Blog Content	£25 per 500 words
Press Releases	£40
Proof Reading	£10 per 1,000 words
Guide Book Content	From £1,000
*design included	

Business Plan Rate Card

	£350	£500	£750	£1000	£5000
Executive Summary	√	√	1	1	✓
About the Business, Mission,	✓	✓	✓	1	\checkmark
Vision and Objectives					
Management Team	1	1	1	1	\checkmark
Products and Services	✓	✓	√	✓	\checkmark
Operations and Logistics	✓	✓	1	1	✓
SWOT Analysis	√	1	√	✓	✓
PESTLE Analysis	1	1	✓	✓	✓
Market Evaluation	3 pages	5 pages	10 pages	Unlimited	Unlimited
Primary Research					√
Marketing Strategy	2 page plan	4 page plan	4 page plan	Full strategy	Multiple strategic options
Competitor Analysis	1	1	√	√	V.
Risk Analysis and Exit Strategy	√	√	√	√	\checkmark
Financial Forecasts	5 Years	5 Years	5 Years	5 Years	5 Years, multiple models
Corporate Branding	✓	1	√	√	√
Detailed design work	1	1	√	1	√
PDF & Word Version	√	√	1	1	\checkmark
Print Ready CMYK Format			√	1	✓
Printed, bound copies				5	10
Presentation of Plan (subject to location)					~
Options Appraisal					√
Prince's Trust Format	√	√	✓	1	✓
Virgin Startup Format	✓	✓	√	√	√

Design Studio Rate Card

Design

Size	Single Page	Additional Pages
DL (single)	£20	£10
DL (double fold)	£30	£20)
A6	£20	£10
A5	£25	£12.50
A4	£40	£25.00
A3	£50	£30.00

3 amendments are included in our fees. Further amendments are £2.00 each



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